



RFP #2020-1215 - Addendum #1
 Date of Addendum: February 5, 2021

NOTICE TO ALL POTENTIAL RESPONDENTS

The RFP is modified as set forth in this Addendum. The original RFP documents and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the RFP. Respondents shall take this Addendum into consideration when preparing and submitting its Proposal.

PROPOSAL SUBMITTAL DEADLINE

The Proposal submittal deadline has not been changed and does not modify the deadline as stated in the RFP. The Proposal submittal deadline is 5:00 pm, CST on Friday, March 12, 2021.

Item	Clarification, Question, Modification	Response
1	Is there currently a camera system on vehicles, if yes, what vendor	No, there is no surveillance camera system on vehicles. Only cameras on some vehicles are rear view cameras for backing up.
2	Extended service price	Extended price refers to added value equipment that the respondent is proposing. This price needs to be listed for each piece of added value equipment which should be justified.
3	Existing wireless network at each depot?	Three of the four depots do not have wireless networks, however, prior to implementation and based on respondents' proposals, wireless network will be established.
4	Address for all depots	Main Depot - 301 Lucero St, Alice, TX Beeville - 1506 E Toledo, Beeville Falfurrias - 514 E Rice, Falfurrias Sinton - 504 E Sinton, Sinton
5	How many hours per day are the vehicles in service	Typically, vehicles are in service up to 8 hours a day
6	What is fleet configuration	Type I 3 units Type II 37 units

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		Type III 15 units Type IV 3 units Type V 3 units Type VII 13 units Type VIII 3 units Type IX 5 units Type X 2 units
7	Wireless or digital Cameras	Heading should be Minima Technical Specifications for Digital Video Recorder
8	Existing cellular data plans	Existing data plans can be reviewed to align with future routers as existing fleet does not have any routers on board. Currently live GPS is only from data plan.
9	Router	Current vehicles do not have a Router on board. Respondent must provide router and all necessary equipment as stated in RFP, page 9, 2 nd paragraph. Existing tablets are Samsung.
10	Ridership Information	Ridership information collection is not requested through this RFP
11	Current cellular provider and data plans	Current provider is Sprint/T-Mobile under an unlimited plan, and AT&T in an unlimited plan
12	Address for all depots	See item #4 above
13	What is fleet configuration	See Item #6 above
14	What does current AVL system show	The current AVL system shows, actual location of vehicle, address of the vehicle, speed of the vehicle. It does not have a panic button alarm function.
15	Refresh rate of the AVL system	20 seconds
16	Current data plan and current price	Current data plan see item #11 above. \$20 is monthly cost per vehicle.
17	Wireless network in Depots	See item #3 above. In the Alice depot it is N
18	Dashboard system	A dashboard system would provide operations staff ability to view all vehicles locations simultaneously and zoom in on specific vehicles for security, safety or monitoring purposes
19	Can Respondent offer a different style of camera	Yes

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	other than dome or wedge?	
20	Camera Selection	Analog systems will be considered and will be assessed based on proposer response to the entire RFP.
21	Can the Respondent submit a bid electronically	No, all bids must be submitted as specified in the RFP, Page 34, one original and four copies.
22	What is fleet configuration	See item #6 above. 90% of all vehicles are ADA accessible through lifts or ramps. REAL does not operate a paratransit system, but a rural demand response system. Current fleet is 73 but 11 additional buses have been ordered and will be delivered in the next 6 months.
23	Access to vehicles during installation phase	Main location houses 90% of all vehicles. For other location see Item #4 above. Hours of operation are M-F from 8 am to 5 pm. Once a successful proposer is selected an installation schedule will be developed and agreed to by both Respondent and REAL, Inc, that allows for transit services to continue uninterrupted and providing access to vehicles for seamless installation.
24	Will REAL consider price considerations utilizing another carrier of repute	Yes, REAL will consider a more attractive cellular rate with another carrier as long as they are equitable or enhanced service quality can be provided that will be of benefit.
25	Is there a plan for surveillance video and data evaluation? Will it be done centrally? Are there procedures in place?	Video and data evaluation will be done centrally out of main office. There are currently no procedures in place. If Respondent has information that can be added value to the response it should include it in the response.
26	How many response documents should be returned	See RFP, page 34 for specific requirements
27	Is there existing equipment installed and will it need to be removed	There is no video surveillance camera system installed
28	Does the owner want original equipment back	There is no video surveillance camera system installed
29	Is a pedestal needed for a forward-facing camera	Responder must propose what is needed (pedestal or otherwise) to obtain stated objectives of this RFP.

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30	What is length of minimum warranty	As stated in Section F, page 14, warranty period is a consideration and is scored in the evaluation criteria (see page 33).
31	Is there a secure storage of surveillance equipment for delivery and during installation	Yes
32	What are environments for installation locations	Installation facility does have external power, cement flooring, under a carport, flat surface, bathroom facilities and water station.
33	Shipping doors with pallet loaders and forklifts available for delivery	No, there are no pallet loaders or forklift available for delivery.
34	Is a cut and tuck process acceptable to hide wiring and reduce removal costs	There is no existing wiring to be removed as there is no existing equipment to be removed.
35	Patching of holes	There is no existing equipment to be removed
36	Disposal of existing equipment	There is no existing equipment to be removed
37	Expected award date	As per the RFP, page 3 the expected final selection and contract initiated is May 7, 2021
38	Should pricing be submitted for wiring for lot Wi-Fi? Do current facilities have wireless access points? Can lot schematics be provided	No, pricing for wiring for lot Wi-Fi should not be included. For current facility status see Item #3 above. Lot schematics can be provided to Respondents that are invited for possible product demonstration phase. See page 3 of RFP.
39	What is current network and server infrastructure. Is a server available for auto-upload, or also quote a new server for video uploads? If server is onsite can specification be shared	The main facility does have a central server in place and is available, so no quote for a new server should be part of the response to this RFP. On-site server specifications can be shared with Respondents that are invited for possible product demonstration phase. See page 3, of RFP.
40	Is project related to expiring grant funding	Project is not related to an expiring grant
41	Respondent can send GPS information to AVL providers using API's. This integration would be	Respondent should provide optimum integration and demonstrate compatibility or adequate integration with existing products. Product integration is part of evaluation criteria and Respondent should justify its recommendation.

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	only on as needed basis. Is this acceptable	
42	Built in cellular modem module. Does REAL have a preference of client provided data plan or Respondent provided data plan	REAL does not have a preference of data plan other than to stated objective of product maximizing with existing platforms and data plans. Maximization with existing platforms is part of evaluation criteria and Respondent should justify its recommendation.
43	What does integration of existing products mean?	Integration with existing products means reducing duplication of service, platforms and data plans and maximizing savings and product performance
44	Is contractor to provide mobile router?	Respondent should include all parts and materials needed to effectively and efficiently implement the Respondent's product
45	Existing camera system	There is no video surveillance camera system installed
46	Removal of existing camera system	There is no video surveillance camera system to be removed
47	Fleet configuration	See item #6 above
48	Do price proposal be in quantities of 60 systems and 100 systems	Yes
49	Should respondent provide 4 separate quotes	Based on fleet configuration of the type of units, the quote should be for 60 systems and 100 systems
50	Is there a multiyear commitment?	Yes, based on the acceptance of a successful Respondent, the existing budget for this project it is unknown if the full fleet could be equipment. Based on future needs and other funding opportunities, REAL wants to have an existing contractual arrangement with the selected vendor over the next five years until the entire existing and future fleet is fully integrated with on-board vehicle surveillance cameras
51	Will an AHD system be acceptable or only an IP-based system acceptable	See Item #20 above
52	Will respondent be responsible for providing and installing access points?	No. See Item #38 above
53	What are the addresses of the locations where	See Item #4 above

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	access points would be mounted?	
54	What is outline for testing criteria? What is acceptable and unacceptable result of testing?	Testing criteria should provide REAL, with the ability to meet the stated objectives of this RFP. If objectives of this RFP cannot be met, that would be deemed unacceptable
55	How many of each 2-camera and 4-camera systems should be proposed	See Item #6 above and Item #49 above for fleet configuration and quantity of cameras for the fleet configuration outlined
56	What type of vehicles are Type II and Type III?	Vehicle types can be found on TxDOT's web page: https://ftp.txdot.gov/pub/txdot-info/ptn/life_standards.pdf
57	How many total units of each vehicle type will require installation	See Item #50 above
58	Server form factor, rack or tower?	Equipment under this RFP is all equipment for vehicles only. See Item #39 above
59	Is existing rack or tower have available space and rails or is Respondent to provide server rack	See Item #39 above and Item #58 above
60	Video download and retention policies to scale server storage	See Item #25 above
61	Specify resolution, frame rate, and retention time required?	Technical specifications must be provided by Respondent to meet the objectives of this RFP as stated. Respondents must justify how the technical specifications recommended meet the stated objectives of this RFP. Respondents that are invited for possible product demonstration phase can further demonstrate technical specification appropriateness to meet objectives of this RFP
62	Where can Warranty Certification that is required to be completed and returned located?	There is no existing template for the Warranty Certification requested. Respondent is required, however, to certify in writing the Warranty/Guarantee specifications outlined in Section F.1 and F.2
63	Would our standard warranty language be	If standard warranty language is responsive to the Warranty/Guarantee specifications outlined in Section

	considered as a Warranty Certification?	F.1 and F.2 and it is certified by an authorized representative that would meet the warranty requirements
64	What are COI requirements and insurance limits	COI's must be for General Liability with \$500,000 per occurrence minimum. Description of Operations should include the protections against REAL, Inc., or its agents, for workplace accidents or injuries of Respondents staff/contractors, during the Installation of equipment at certificate holder's place of business. Certificate Holder should be listed as REAL, Inc. 301, Lucero St, Alice, TX 78332
65	Where can the Consolidated Certification Form be located	Consolidated Certification Form (PTN-130) can be found on TxDOT's web page: https://www.txdot.gov/inside-txdot/forms-publications/forms/public-transportation.html